

FEDERATION OF DISTRIBUTORS

JARVIS

Newsletter



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MACQUIP Ltd. And Jarvis Products - A Long Relationship



David McConnell, who founded David McConnell Equipment Ltd., the original name of MACQUIP Ltd.

This year MACQUIP Limited, a major Northern Ireland based meat processing supply company, and Jarvis Products celebrate a 35-year relationship. MACQUIP was originally known as David McConnell Equipment Limited, a company founded by David McConnell. In 1999 MACQUIP celebrated 40 years in business. Regrettably David McConnell passed away last year before the fortieth anniversary, and failed to see the completion of major refurbishments to company facilities located in Antrim, Northern Ireland.



The company first formed a connection with Jarvis Products in the late nineteen sixties by ordering Model 700F air saws, which were supplied to plants in Northern Ireland for breasting pigs. Later David's son Stephen joined the



MACQUIP Ltd.'s refurbished facilities in Antrim, Northern Ireland.

company. He gradually expanded supplying the full range of Jarvis tools first in Ireland then throughout Scotland, England and Wales. The supplying of Jarvis tools to the United Kingdom (UK) market soon demanded that a separate company with its own sales force, service people, dedicated repair facilities and storage areas be formed, and hence MACQUIP Ltd. was created. Today MACQUIP is the prime supplier of Jarvis meat cutting power tools in the British Isles, including customers in the Orkney Islands above Scotland and in the Channel Isles between England and France. The company supplies virtually the entire range of Jarvis tools for beef, sheep, pig and poultry processing plants. Recently, MACQUIP has had great success selling the CV-1 steam vacuum system for removing beef spinal cords and 700 / 900 FS hydraulic breaking saws. MACQUIP also manufactures stainless steel equipment, including sterilizers for Jarvis tools. Currently these sterilizers are being sold to Jarvis companies in Germany, South Africa and Japan.

MACQUIP Ltd. supplies Jarvis products throughout the Irish Republic and the United Kingdom (Northern Ireland, Scotland, Wales and England). The company also supplies customers in the Orkney Islands above Scotland, and the Channel Isles between Britain and France.

During the years MACQUIP has worked closely with Jarvis and many of its people. Indeed, in the early 70's the first trials with a Buster saw in Europe took place in a plant outside Dublin with Bob Streeter, father of Dwight Streeter who now heads up Jarvis Canada.

The 50 CL hydraulic cutter was jointly developed and tested in Ireland to handle large, heavy-boned grass fed cattle. The company also conducted research and development work on the HBS 1000 and 900 FS hydraulic saws. All these tools are now standard Jarvis products.

Besides working with Jarvis on new products, MACQUIP also invents new applications for standard Jarvis tools. These include dropping sheep heads with the 30 CL equipped with D-handles, splitting ewes (female sheep) on the rail with the Buster 6 for the Halal trade (slaughtering according to Mohammedan law for consumption by Moslems), cutting deer hocks with the 525-1 sheep hock cutter for Scottish venison processors and cutting beef tails with the 425-16 sheep hock cutter.



MACQUIP Ltd. booth at the MEATEX Exhibition in Birmingham, England showcasing Jarvis products.



MACQUIP Ltd. 's 40th business anniversary held in 1999 in Belfast, Northern Ireland.

attributes mean fewer breakdowns for them and less trouble for us. Technical support and backup from Jarvis headquarters has always been outstanding, and they still help us out with prompt deliveries of whole equipment and spare parts".

As the exclusive distributor for Jarvis in the UK and the Irish Republic, MACQUIP was one of the first J26 Jarvis Distributors. Stephen McConnell thinks it's a wonderful concept. From a customer's perspective it gives MACQUIP recognition for its ability to supply and service Jarvis equipment to the required high standards expected by Jarvis and its clients. Equally important, being a J26 member allows for quick dissemination of important information such as different Jarvis tool applications, solutions to common problems and the exchanging of ideas that help develop new markets.

If any Jarvis distributor or one of their customers has an interest in MACQUIP's line of stainless equipment including sterilizers, please contact Stephen McConnell at MACQUIP Ltd., 16 Ballycraig Rd., Antrim BT41 1PL, Northern Ireland. The company's telephone number is +44 (0) 28 9446 3921 and the fax number is + 44 (0) 28 9446 7102.

"I have grown up with Jarvis, and over the years we have built up a wonderful relationship with Mr. Volpe and his company. We are extremely proud of this relationship; our staff and our company and many of our customers are 100% Jarvis users from the kill floor to the boning room and loading bay. So I guess we must be doing something right" says Stephen McConnell who is now MACQUIP's Managing Director.

According to Stephen, "Jarvis products are innovative and superbly engineered, which is something our customers in the Irish Republic and the UK appreciate. These